

2012 EHR Donation Program ELIGIBILITY FORM

Doing business with HealthTronics Lab Solutions is NOT a condition of receiving a donation.

PROGRAM

In good faith with the community's commitment to promote the adoption of electronic health records and enhance the quality and efficiency of health care, HealthTronics Lab Solutions ("HLS") is pleased to sponsor an EHR donation program. Through this program, HLS will make certain contributions towards the acquisition of EHR software licensing, implementation, and training, (the "EHR Technology") and EHR maintenance ("Maintenance") available to Urology physicians, who meet specified eligibility criteria in accordance with applicable federal and state laws.

For complete program details, please reference the HLS Donation Program Official Rules at <http://labs.healthtronics.com/ehrdonationrules.aspx>

Offering Period

The HLS sponsored EHR Donation program will be offered beginning April 2, 2012 and will run through November 30, 2012, subject to the availability of funds allocated by HLS to the program.

EHR Donation Application

To apply, please complete **Steps 1-4** of this Eligibility Form. Return the completed form to EHRDonationProgram@HealthTronics.com or fax it to 610-459-7460.

Eligibility Criteria

Step 1: Select the Donation Type(s) Applying For:

- **Traditional:** _____
- **Maintenance:** _____ *Note: EHR Maintenance can be elected here as a standalone Maintenance Only option, contingent upon all HLS Program, terms and conditions as specified on this form are being met, and that the intent of this election is for a practice to maintain a CCHIT certified, compliant, and interoperable EHR system.
- **Both:** _____

<p>Traditional for New Electronic Health Record System: HLS will donate up to eighty-five percent (85%) of the combined cost of the purchase for new EHR software licensing, implementation and training</p>	<p>Up to a maximum of \$20,000 per Urology physician</p>	<p>OR, Up to a maximum aggregate of \$100,000 per Urology practice of 2 or more physicians</p>
<p>Maintenance: HLS will donate up to eighty-five percent (85%) of the cost of the annual EHR software support services.</p>	<p>Up to a maximum of \$2,500 per Urology physician per year</p>	<p>OR, Up to a maximum aggregate of \$25,000 per Urology practice of 2 or more physicians per year</p>

Step 2: Indicate that you satisfy the eligibility criteria by checking each box and completing the requested information.

Interested Physicians must meet all of the following eligibility criteria to be considered for a donation, unless otherwise specified.

- Physicians or physician practices must be practicing Urologists and have the capacity and authority to order Urological laboratory tests;
- Physicians or physician practices must have at least one full-time practicing (whether employed or contracting) Urology physician.
- All physician or physician practice locations must be in the 48 contiguous United States, the Virgin Islands and Puerto Rico.
- Physicians or physician practices must certify that they have not begun commencement of implementation for the EHR technology, and do not otherwise possess or have custody or control of software and information technology that performs the same functions as the EHR software solution to be supported by the HLS donation; *This criterion is not applicable for physicians applying for a standalone maintenance only donation;*
- The EHR software must be certified as interoperable through Certification Commission for Health Information Technology (“CCHIT”) certification in the twelve (12) months prior to the donation;
- The EHR software subsidized by HLS must include electronic prescribing technology, either as a component of the implemented EHR solution or through the ability to interface with other electronic prescribing systems that meet the applicable standards under Medicare Part D at the time the donation is made;



- Where possible, Recipients must have the ability to use donated EHR software on all patients without regard to Payer status or identity;
- Physicians or physician practices must agree to pay at least fifteen percent (15%) of the EHR software licensing, implementation, training and maintenance costs to be provided pursuant to this Program directly to the EHR vendor, and must provide satisfactory proof that such payment has been made as a condition precedent to HLS' obligation to act on the application for a donation;
- Physicians or physician practices may not make the receipt of the donation or the amount of the donation a condition of doing business with HLS.
- In order to be considered for a donation under the HLS program, a physician must submit to any laboratory an average of at least 100 laboratory 'specimens'* per month. Specimens submitted to HLS, if any, shall be counted for the sole purpose of determining whether an Urologist satisfies the 100 specimen per month qualifying threshold only. Neither whether a physician submits specimens to HLS nor is the number of specimens submitted by a physician are relevant factors in the determination of whether the physician is a qualified candidate for the program or, if so qualified, whether the physician will receive a donation.

**A laboratory 'specimen' includes the following: urine cytology, urine FISH test, bladder biopsy, TURB, TURP, prostate biopsy (note that in prostate pathology, the number of 'specimens' is defined by the number of distinct containers - e.g. a twelve-core prostate biopsy sent in twelve separate containers constitutes twelve 'specimens', while a twelve-core biopsy combined into two containers [left and right] constitutes two 'specimens'), etc.*

- In order to be considered for a donation a group practice, each physician in the practice must treat an average of 220 patients per month, or have at least 2,500 patient encounters per year; and
 - The percentage of uncompensated care provided by the physician practice must be greater than 6%
- Average number (over the prior twelve (12) months) of laboratory specimens (Specimens* as defined above), submitted each month, by each physician within the Physician Practice: _____
 - Average number (over the prior twelve (12) months) of patients treated by each physician within the Physician Practice each month: _____
 - Average number (over the prior twelve (12) months) of patient encounters of each physician within the Physician Practice per year: _____

As required by the Final Rules, HLS shall not determine the eligibility of a physician or physician practice for the EHR Donation, nor the amount or nature of the EHR Donation, in any manner that



directly takes into account the volume or value of referrals or other business generated by the physicians practice for HLS or any of its affiliates.

Step 3: Sign this form

However, a physician practice’s attestation or demonstration that it meets the Eligibility Criteria by signing this form, does not mean that the physician practice will receive an EHR Technology donation from HLS. HLS will make all donations of EHR Technology in accordance with the terms of its Program and all applicable law.

**I hereby certify on behalf of _____
(the “Physician Practice”) that the Physician Practice meets all of the above Eligibility Criteria and that the information provided below is true and correct.**

Step 4: Provide Practice Information

_____ Authorized Signature	_____ Date
_____ Print Name	_____ Title
_____ Legal name of Physician Practice (print)	_____ Group Tax ID # / EIN
_____ Address	_____ Contact E-mail
_____ City, State and Zip	_____ Phone #
_____ EHR Vendor	_____ Interested in an Interface (yes/no)

of Urology physicians in the practice _____

Provider(s) Name(s)	MD, DO, PA, NP	NPI



Questions

For questions about the program please see the Official Rules found at:

<http://labs.healthtronics.com/ehrdonationrules.aspx>

Or contact HLS Customer Service at: 610-387-6738

Notice

The Donation Program is a voluntary program and HLS has no obligation to distribute, review or approve any application for a donation or to extend an EHR donation. All such actions are subject to the sole discretion of HLS. Submission by a practice of an eligibility form is not a guarantee of donation. HLS has the right to terminate the Donation Program at any time and for any reason with or without notice of termination.